# #IBExpoHM



All the information you need to start, grow and manage your own small business in Canada

#### Saturday, November 23, 2019 9:30 a.m. - 2:30 p.m.

### **Mohawk College**

The Joyce Centre for Partnership and Innovation, 135 Fennell Ave W, Hamilton



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### **About the Event**

Organized by New Horizons Media Inc, in collaboration with the City of Hamilton and Mohawk College, the 1st annual Immigrant Business Expo (IBE) in Hamilton is a one-day exhibition including workshops, marketplace and small business clinics assisting new immigrant and refugee business owners.

Date: November 23, 2019, 9:30 a.m. to 2:30 p.m.

**Venue:** Mohawk College, The Joyce Centre for Partnership and Innovation, 135 Fennell Ave W, Hamilton

**Target audience:** New immigrants and refugees who have or are considering starting their own small business in Canada.

Immigrant Business Expo aims to assist new immigrants in navigating the sometimes complex requirements of operating a small business in Canada. IBE will connect them with government-funded and other community services and supports that help newcomers start or grow their own small businesses. 15 Marketplace Exhibitors 4 Workshop Presenters 8 Small Business

Coaches







## **Activities**

- Panel Discussion by leading immigrant
   entrepreneurs and business leaders
- Keynote Speech
- Marketplace for immigrant-serving organizations and business service providers that support new immigrants starting a business in Canada
- Marketplace for immigrant entrepreneurs to showcase their businesses and services
- Workshops on business topics and resources (Getting Started, Sales, Networking and Communications, Marketing, Financial, Legal...)
- Small Business Clinic with business experts and coaches (Accounting and Taxes, Business Plan, Social Media, Legal, Communications, Marketing, Grants, Finance, Branding...)

Immigrant Business Expo is an excellent opportunity for immigrant-serving organizations and business service providers to connect with new immigrants and refugees and support them in their small business endeavours.





## **Exhibitor Options**

- Business \$250
- Public Institution **\$200**
- Non-Profit \$150
  - Skirted table and 2 chairs
  - Complimentary coffee/refreshments
  - Social media mention

### **Sponsorship Options**

#### Add-ons

- Swag bag insert (150+) **\$100**
- Preferred location **\$100**

	Gold - \$3500	Silver - \$2500	Bronze - \$1500
Exhibitor space	<b>v</b>	<ul> <li>✓</li> </ul>	<b>v</b>
Preferred location	<ul> <li>Image: A set of the set of the</li></ul>	<b>v</b>	<ul> <li>✓</li> </ul>
Logo on event signage	<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>	v .
Logo on marketing materials	<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>	V
Logo on event registration page	×	4	v
Advertisement in event guide	<b>v</b>	<b>v</b>	
Social media mentions	10	6	4
Swag bag insert	V	<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>
Speaking opportunity	<b>v</b>		
Banner, pre-roll video advertising on newcanadians.tv	3 months	2 months	1 month
Ad insert in Immigrant Business Newsletter	3 ads	2 ads	1 ad
Video coverage	V	<ul> <li>✓</li> </ul>	
Mention in media releases	V	<ul> <li>✓</li> </ul>	
Pre- or post-event email blast	V		

### **Additional Sponsorship Opportunities**

#### Workshops \$250

Introducing workshop speaker, logo recognition and marketing material

Small Business Clinic or Refreshments **\$500** Logo recognition and marketing material

\* Applicable taxes to be applied.



# Contact us! to sponsor or book your exhibitor booth Register at immigrantbusiness.ca

#### Email: contact@newhorizonsmedia.ca Phone: 416.818.2040



#### Snapshot of Some of Our Past Sponsors and Exhibitors







THE WEEKLY VOICE







For sponsorship enquiries, please contact:

contact@newhorizonsmedia.ca 416.818.2040